



EXCELLENCE & INTEGRITY

XLRI

Xavier School of Management

For the greater good

2019



Welcome to
XAT 2019

XAT 2019

XAT 2019 will be conducted on Sunday, January 06, 2019. XLRI conducts test on behalf of the XAMI. For more than 60 years XLRI is conducting test at all India level to select the most appropriate candidate for management education. XAT, one of the oldest competitive examinations in the country, has always kept pace with the cutting edge testing methodology. XAT's multidimensional testing framework, is designed to meaningfully assess the aptitude of candidates for future business success. XAT score is being used by more than 150 institutes for the admission.

XAT 2019 would be conducted across India in the following cities.

Ahmedabad, Allahabad, Amritsar, Bengaluru, Berhampur, Bhopal, Bhubaneswar, Chandigarh, Chennai, Cochin, Coimbatore, Cuttack, Dehradun, Delhi, Goa, Greater Noida, Gurgaon (Gurugram), Guwahati, Hyderabad, Indore, Jabalpur, Jaipur, Jammu, Jamshedpur, Kanpur, Kolkata, Lucknow, Mangalore, Mumbai, Nagpur, Nasik, Noida, Patna, Pune, Raipur, Ranchi, Rourkela, Sambalpur, Surat, Tiruchirapalli, Trivandrum, Udaipur, Vadodara, Varanasi, Vijayawada and Visakhapatnam.

Instruction

Register for XAT 2019 at www.xatonline.in. You may also apply for XLRI and XAT Associate Institutions using XAT 2019 score for admission to their programmes.



SECTION A

Procedure for XAT and XLRI Registration



Visit www.xatonline.in

and click on “**Register for XAT 2019**” enter Name, Date of Birth, Contact details and Email-id. A system generated XAT ID and Password will be communicated to you through Email/ SMS. Candidate should note down the XAT ID and Password for future communication.



In case the candidate is unable to complete the application form in one go, he/ she can save the data already entered by choosing “**SAVE AND NEXT**” tab. Visually Impaired candidates should fill the application form carefully and verify the same before the final submission.



Candidates are advised to fill the form carefully and verify the details before the final submission. No changes will be entertained after clicking the **FINAL SUBMIT BUTTON**.



Candidate's Name/ Father's Name/ Mother's Name etc. should be spelt correctly in the application as it appears in the Certificates/ Mark sheets/ Identity proof. Any change/ alteration found may disqualify the candidature.

Candidates can proceed to upload Photo & Signature as per the specifications given in the Guidelines.



Candidates can proceed to fill other details of the Application Form.



Candidate interested for XLRI Programme(s) can apply through XAT or GMAT.



Select XAT TEST City. Test City preference can be edited only once before **November 30, 2018**.



Click on the Preview Tab to preview and verify the entire application form before **FINAL SUBMIT**.



Modify details, if required, and click on '**FINAL SUBMIT**' ONLY after verifying and ensuring that the photograph, signature uploaded and other details filled by you are correct.



Click on '**Payment**' Tab and proceed for payment.



Click on '**Submit**' button.

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Payment of Fees

without late fee – **Rs. 1700/-** Candidates interested in XLRI programmes needs to pay an additional fee of **Rs. 300/- each.**

with late fee – **Rs. 2000/-** Candidates interested in XLRI programmes needs to pay an additional fee of **Rs. 500/- each.**

Indian Candidate only for GMP through GMAT fee – **Rs. 2,500/-**

NRI and Foreign for one or more programme fee – **Rs. 5,000/-**



1

Downloading of XAT e-Bulletin

Candidates may download XAT e Bulletin 2019 from

www.xatonline.in / www.xlri.ac.in

2

Downloading of XLRI e-prospectus

Candidates may download XLRI e Prospectus 2019 from

www.xatonline.in / www.xlri.ac.in

3

Download Admit Card

Candidates may download the admit card from December 20, 2018 onwards from

www.xatonline.in

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Important Points to be remembered while applying:

Visit www.xatonline.in and click on “Register for XAT 2019”

Once you complete filling the Basic Information, XAT ID and Password will be generated by the system and displayed on the screen. Candidates should note down their XAT ID and Password. An Email & SMS indicating the XAT ID and Password will also be sent.

- Please quote your email and mobile number (provided during the registration) and XAT ID for all future communication
- Please ensure that you provide a valid email id and mobile number.
- Please ensure that you use your personal email address only as your primary email address in the application. (If you use your official email address and in case you switch job, it would be difficult for us to communicate with you).
- Please add xat2019@xlri.ac.in as trusted sources in the anti-Spam software of your email. Otherwise, either you will not receive important emails or they will get delivered to your Spam/ junk folder.
- Please access your emails regularly and ensure that your inbox is accessible.
- Please note that the XAT ID and password gives you an individual login on www.xatonline.in and on frequent intervals, you need to check for mails from XAT & other associated institutes.
- Please ensure that you give your correct mobile No. to receive SMS alerts.

XAT Registration Fee (without late fee) –**Rs. 1700/-**

Candidates interested in XLRI programmes needs to pay an additional fee of **Rs. 300/-** each.

XAT Registration Fee (with late fee) –**Rs. 2000/-** Candidates interested in XLRI programmes needs to pay an additional fee of **Rs. 500/-** each.

Note: If you do not receive the registration confirmation mail, with your XAT ID & Password, within 24 hours of signing up, please check your spam/junk folder just in case the confirmation email got delivered there instead of your inbox. If you are unable to locate the email, please write to xat2019@xlri.ac.in in citing your primary email id. or call us up on 18002090835 between Monday to Sunday 8:00am to 8:00pm (IST) We shall get back to you in 48 hours. (Excluding Holidays)



Welcome to XAT 2019

Procedure for applying to other institutions using XAT scores for short listing applicants for admission.

Candidates desirous of joining any of the Institutes given in SECTION C has to follow the steps given below:

- Register for 2019 at www.xatonline.in. Further details can be obtained from the respective Institution's website or from their Admissions office. Accordingly, follow their registration/ application procedure.
- Candidates interested in XLRI programme(s) needs to pay an additional fee of Rs.300/- each.
- Candidates may please note that XLRI does not ascertain quality of the degree or programme(s) offered by other Institutions using XAT scores.
- Please note that each institution independently decides the weightages to be given for each of the test components on the basis of its needs. XLRI does not play any role in selection of the candidates in these institutes.

Note:

- *All payments made for registration for XAT and XLRI are non-refundable. The XAT Score Card containing the performance of the candidate in XAT 2019 has to be download by the candidates from www.xatonline.in between January and March 31, 2019.*



XAMI MEMBERS

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XAT 2019

Loyola Institute of Business Administration

Loyola College, Nungambakkum

Chennai - 600 034

Ph : 044-28175353 - 57, 28173183

Email : admissions@liba.edu

Website : www.liba.edu

ST. Francis Institute of Management and Research (SFIMR)

Gate No.5, Mt. Painsur, S.V.P Road, Borivali (W),

Mumbai - 400 103

Ph : 022-28917089, 28958403

Email : info@sfimar.org

Website : www.sfimar.org

St. Joseph's Institute of Management

28/1 Primrose Road, Off MG Road

Bangalore - 560025

Ph : 080-25597781, 25597791

Email : info@sjim.edu.in

Website : www.sjim.edu.in

St. Aloysius Institute of Management and Information Technology

St. Aloysius College (Autonomous)

Kotekar Post, Madoor, Beeri, Mangalore - 575022

Ph : 0824-2486881

Email : denzil@stalloysius.ac.in, mascao@stalloysius.ac.in

Website : www.stalloysius.ac.in

Xavier Business School (XBS)

St. Xavier's University, Kolkata

Action Area: III-B, Plot No.III B/1

New Town, Kolkata 700 160

Ph : 033 66249871/66249837

Email : admissions.mba@sxuk.edu.in

Website : www.sxuk.edu.in

Xavier Institute of Management, Xavier University

Xavier Square

Bhubaneswar - 751 013

Ph : 0674-6647806

Email : admission@xub.edu.in

Website : www.xub.edu.in

Xavier Institute of Management & Entrepreneurship

Electronics City

Phase - II, Hosur road

Bangalore - 560 100

Ph : 080-28520809/28528597

Email : admissions@xime.org

Website : www.xime.org

Xavier Institute of Management & Research

St. Xavier's College Campus,

Mahapalika Marg,

Mumbai - 400 001

Ph : 022-65221909/1911

Email : admin@ximr.ac.in

Website : www.ximr.ac.in

Xavier Institute of Development Action and Sciences (XIDAS)

4th Mile, Mandla Road

Tilhari, Jabalpur, M.P - 482 021

Ph : 0761-2602483/2601091

Email : admission@ximj.ac.in

Website : www.xidas.in

XLRI Xavier School of Management

Admissions Office

C H Area (East)

Jamshedpur - 831 001

Ph : 0657 665 3203/04/05

Email : admis@xlri.ac.in

Website : www.xlri.ac.in

Xavier Institute of Social Service

Dr. Camil Bulke Path

Purulia Road, P.O Box 7

Ranchi - 834 001

Ph : 0651-2200873, 2204456

Email : xiss@xiss.ac.in

Website : www.xiss.ac.in

XAT ASSOCIATE MEMBERS

Welcome to XAT 2019

Asian Business School

A2, Sector 125
Noida
Uttar Pradesh -201301
Ph: 0120-4594200
Email: info@abs.edu.in
Website: www.abs.edu.in

Accurate Institute of Management and Technology

Plot No. 49,
Knowledge Park - 111
Greater Noida - 201 306
Ph : 0120-2328234, 2328235
Email : info@accurate.in
Website : www.accurate.in

ABBS School of Management

Andhrahalli Main Road
Off Magadi Road
Bengaluru-560091
Ph : 080-23245515
Email : admissions@acharyabbs.ac.in
Website : www.abbsm.edu.in

Acharya School of Management

Soldevanahalli
Hesaraghatta Road
Bangalore - 560 090
Ph : 080-28396011, 23723466
Email : directorasm@acharya.ac.in
Website : www.acharya.ac.in

Acharya Institute of Management & Sciences

1st cross
1st stage
Peenya
Bangalore - 560 058
Ph : 080-28391531, 28376430
Email : admission@theaims.ac.in
Website : www.theaims.ac.in

Adarsh Institute of Management & Information Technology (AIMIT)

#75, Devanathachar Street
5th Main, Chamarajpet
Bangalore - 560 018
Ph : 080-26677100, 8792004290
Email : admissions@adarshaimit.com
Website : www.adarshaimit.com

Alliance University

Office of Admissions
Chikkahagade Cross
Chandapura-Anekal Main Road, Anekal
Bengaluru -562 106
Ph : 080-30938000/01
Email : mba@alliance.edu.in
Website : www.alliance.edu.in

Amrita School of Business

Amrita Vishwa Vidyapeetham
Amrita Nagar P.O.,
Ettimadai
Coimbatore - 641112
Ph : 0422-2652122
Email : asb@amrita.edu
Website : www.amrita.edu/asb

APG Shimla University

Vill Pujyarli, Shogi - Mehli by pass road
Mohal Sargheen
Near Pantha Ghati
Shimla - 171 009
Ph : 0177-2620074, 9816222000
Email : admissions@apg.edu.in
Website : www.apg.edu.in

Aryans Business School

Vill. Nepra, Chandigarh-patiala Highway
Tehsil Rajpura
Near Chandigarh
Punjab - 140 401
Ph : 9876299888
Email : info@aryans.edu.in
Website : www.aryans.edu.in

XAT ASSOCIATE MEMBERS

Welcome to XAT 2019

Asia Pacific Institute of Management

3 & 4 Institutional Area Jasola (opp Sarita Vihar)
New Delhi - 110 025

Ph : 011-42094800, 42094816

Email : admissions@asiapacific.edu

Website : www.asiapacific.edu

Asian School of Business Management

#8, Sai Anandam Complex

Patia Square

Bhubaneswar

Odisha-751024

Ph : 0674-2744881/82, 2374824

Email : admission@asbm.ac.in

Website : www.asbm.ac.in

Balaji Institute of Modern Management (BIMM)

Svy.No.55/2-7, Tathawade

Off Mumbai-Bangalore Bypass

Pune- 411033

Ph : 020 66741241/42/43

Email : director@bimmpune.com

Website : www.bimmpune.com

Balaji Institute of Telecom Management

Survey No. 55/2-7, Tathawade,

Off Mumbai-Bangalore bypass

Pune- 411033

Ph : 020 66741224

Email : director@bitmpune.com

Website : www.bitmpune.com

Balaji Institute of International Business

S.No 55/2-7, Tathawade

Near Wakad

Off. Mumbai-Bangalore Bypass

Pune-411033

Ph :020-66741373/80

Email : director@biibpune.com

Website : www.biibpune.com

Balaji Institute of Management & HRD

55/2-7, Tathawade

Off Pune-Mumbai Highway

Near Bhumkar Chowk

Pune- 411033

Ph :020 66741482, 8796541141

Email : director.office@bimhrdpune.com

Website : www.bimhrdpune.com

Bengal Institute of Business Studies

18D Lakeview Road

Kolkata - 700 029

Ph : 033-24669236/37

Email : admissions@bibs.co.in

Website : www.bibs.co.in

Bharatiya Vidya Bhavan's Usha & Lakshmi Mittal Institute of Management (BULMIM)

Copernicus Lane

Kasturba Gandhi Marg

New Delhi - 110 001

Ph : 011-23073852, 23070911

Email : info@bulmim.ac.in, director@bulmim.ac.in

Website : www.bulmim.ac.in

Bhavan's Centre for Communication and Management

Plot No - 9, Kharvelanagar, Unit III

Bhubaneswar - 751 001

Ph : 0674-2535727

Email : bvb.mba.bbsr@gmail.com

Website : www.bvbbhubaneswar.org

Birla Institute of Management Technology

IDCO Plot 2, Gothapatna

Bhubaneswar

Odisha - 751003

Ph : 0674-7103001-10

Email : director.bbsr@bimtech.ac.in

Website : www.bimtechbbsr.ac.in

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Welcome to XAT 2019

Birla Institute of Management Technology

Plot No. 5, Knowledge Park - 2

Institutional Area

Greater Noida-201 306

Ph : 0120-2323001 - 10

Email : chairperson.admissions@bimtech.ac.in

Website : www.bimtech.ac.in

BLS Institute of Management

Opposite Mohan Meakin Factory

Mohan Nagar - 201 007

Ph : 0120-2658405, 2657654

Email : bls_im@vsnl.net

Website : www.blsim.org

BML Munjal University

KM 67th Milestone

NH-8, Village Sidhrawali

Gurgoan - 123 413

Ph : 0124-2679002;

Email : neeta.dagar@bmu.edu.in

Website : www.bml.edu.in

BNM Institute of Technology

PO No.7087, 27th cross

12th main,

Banashankari II Stage

Bangalore - 560 070

Ph : 080-26711780, 26711782

Email : bnmitprincipal@yahoo.co.in

Website : www.bnmit.org

Calcutta Business School

Diamond Harbour Road

7Kms from IIM Calcutta PO-Bishnupur

24 Parganas (S)

West Bengal 743503

Ph : 033 24205200 24205233

Email : admission@calcuttabusinessschool.org

Website : www.calcuttabusinessschool.org

Centurion University of Technology and Management

School of Management

At Ramachandrapur,

P.O-Jatni, Dist.Khurda

Bhubaneswar-752050

Ph: 0674 2492496

Email Id: join@cutm.ac.in

Website: www.cutm.ac.in

Chandragupt Institute of Management Patna

Mithapur, Institutional Area

Near Mithapur Bus stand

Gate NO.1, Patna

Bihar - 800 001

Ph : 0612 2366021/9693223405

Email : admission@cimp.ac.in

Website : www.cimp.ac.in

Christ Institute of Management, Lavasa (Christ University)

30 Valor Court, At Post: Dasve Lavasa,

Taluka: Mulshi, Pune

Maharashtra-412 112

Ph : 9049569922

Email : mail@cimlavasa.in

Website : http://cimlavasa.in/

CMS B-School, Jain University

CMS ANNEX, 319, 17th Cross,25th Main,

JP Nagar 6th Phase

Bangalore 560 078

Ph : 080-46501765, 9739459620

Email : enquiry.pg@jainuniversity.ac.in

Website : www.jainuniversity.ac.in

Deen Dayal Upadhyaya Institute of Management and Higher Studies

7/198, Swaroop Nagar,

Kanpur - 208 002

Ph : 0512-2555822, 3241880

Email : dduinstitutemhs@yahoo.co.in

Website : www.dduinstitute.org

Delhi School of Professional Studies and Research

9 Institutional Area

Sector 25

Rohini

Delhi - 110 085

Ph : 011-27062290, 27932799

Email : info@dpsr.in

Website : www.dpsr.in

Desh Bhagat Institute of Management & Computer Sciences

Amlah Road

Mandi Gobindgarh

Amlah - 147301

Ph : 01765-520510, 520581

Email : contact@deshbhagatinstitutes.com

Website : www.deshbhagatinstitutes.com

Development Management Institute

Udyog Bhawan (Second Floor)

East Gandhi Maidan

Patna

Bihar - 800004

Ph : 0612-2675180/ 2675283

Email : admissions@dmi.ac.in

Website : www.dmi.ac.in

Disha Institute of Management and Technology

Satya Vihar

Vidhansabha-Chandrakhuri Marg

Baloda Bazar Road

Dist. Raipur - 492 101

Ph : 0771-4200100

Email : info@dimatindia.com

Website : www.dimatindia.com

Doon Business School

122, MI

Behind Pharma City

Selaqui,

Dehradun-248011

Ph : 0135-2699166, 7060015900

Email : chairman@dbs.org.in

Website : www.doonbusinessschool.com

Driems Business School

At Kairapari, Post kotsahi

Tangi

Cuttack - 754 022

Ph : 0671-2595061 - 65

Email : driemsbschool@gmail.com

Website : www.dbs.ac.in

EMPI Business School

P.O., CSKM Educational Complex

Satbari, Chattarpur

Delhi - 110 074

Ph : 011-26652373, 26653764

Email : admission@empi.ac.in

Website : www.empiindia.com

Entrepreneurship Development Institute of India

EDII Via Ahmedabad Airport & Indira Bridge

P.O. Bhat, Gujarat -382 428

Ph : 079 23969151/23969153

Email : pgp@ediindia.org

Website : www.ediindia.ac.in

First India Group of Institutions

First India Towers

36th Milestone, Near Hero Honda Chowk

Delhi Jaipur Highway NH - 8

Gurgaon - 122 001

Ph : 0120-9953925600, 9953725600

Email : admissions@stmi.in, admissions@ringurgaon.com

Website : www.stmi.in/www.ringurgaon.com

FLAME University : School of Business

Gat No.1270

Taluka Mulshi, Village Lavale

Vadzai, Dist Pune-412115

Ph : 020 67906007/ 67906230

Email : admission@flame.edu.in/pallavi.lohokare@flame.edu.in

Website : www.flame.edu.in

XAT ASSOCIATE MEMBERS

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Fortune Institute of International Business

*Plot 5, Rao Tula Ram Marg
Vasant Vihar
New Delhi - 110 057*
Ph : 011-47285000, 47285018
Email : fiib@fiib.edu.in
Website : www.fiib.edu.in

FORE School of Management, New Delhi

*"Adhitam Kendra"
B-18
Qutub Institutional Area
New Delhi - 110016*
Ph : 011-41242405, 46485506
Email : director@fsm.ac.in
Website : www.fsm.ac.in

GIBS Business School

*No 98, 98/1, Kalena Agrahara,
Begur Hobli, Bannerghatta Road,
Near Royal Meenakshi Mall, Next to KTM,
Bangalore - 560076*
Ph : 080-26488989, 080-50300060 / 70
Email : info@gibsbschool.com
Website : www.gibsbschool.com

Gitam Institute of Management

*GITAM University
Rushikonda
Vishakhapatnam - 530 045*
Ph : 0891-2790404, 2840309
Email : admissions.gim@gitam.in
Website : www.gitam.edu

Gitam School of International Business

*Gitam University
Rushikonda
Visakhapatnam - 530 045*
Ph : 0891-2840420, 2840413
Email : admissions.gsib@gitam.in
Website : www.gsib.gitam.edu

Globsyn Business School

*Globsyn Crystals XI-11&12, Block EP
Salt Lake Electronics Complex
Sector V, Salt Lake
Kolkata - 700 091*
Ph : 033-40003600
Email : gbs@globsyn.com
Website : www.globsyn.edu.in

GNIMS Business School

*King's Circle, Matunga
Mumbai - 400019*
Ph: 022 24043927/24043933
Email Id: bigyan.verma@gnims.com
Website: www.gnims.edu.in

Goa Institute of Management

*Sanquelim Campus
Poriem
Sattari
Goa - 403 505*
Ph : 0832-2366700, 2366704
Email : admissions@gim.ac.in
Website : www.gim.ac.in

Great Lakes Institute of Management

*Dr.Bala V.Balachandar Campus,
East Coast Road, Manamai Village, Thirukazhukundram Taluk,
Kancheepuram District, Chennai, Tamilnadu - 603102*
Ph: 044-30809003/30809000
Email: admissions@greatlakes.edu.in
Website: www.greatlakes.edu.in

HDF School of Management

*AT: Naranpur
PO: Belagachhia
Cuttack - 754 005*
Ph : 0671-2120024, 2120021
Email : mukti@hdf.ac.in
Website : www.hdf.ac.in

XAT ASSOCIATE MEMBERS

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GITAM Hyderabad Business School

*Rudraram Village, Patancheru Mandal
Medak Dist, Hyderabad
Telangana - 502329*

Ph : 08455-221351

Email : directorhbs@gitam.edu

Website : ghbs.in

IBMR - Business Schools

*Survey No. 4, Hosur Road
Near Electronic City
Adjacent to BMW Showroom
Bangalore - 560 100*

Ph : 080-32422424

Email : mba@ibmrbschool.org

Website : www.ibmrbschool.org

ICBM - School of Business Excellence

*Plot No - 2A
Ishwars Abode Right to Pillar No-179
Upperpalli 'X' Road, Attapur,
Hyderabad - 500048*

Ph : 040-65536834, 9885500025

Email : icbmhyd@gmail.com

Website : www.icbm.ac.in

Institute for Future Education, Entrepreneurship & Leadership

*Survey No. 178, Ekvira Devi Road
Behind Tejas Dhaba, Karla (Via Kamshet)
Lonavala - 410 405*

Ph : 02114-282818

Email : director@ifeel.edu.in, doctorcheema@rediffmail.com

Website : www.ifeel.edu.in

International Institute of Management Studies

*SR.NO.54,Nere Dattawadi
Near Hinjawadi IT Park
Pune 411033*

Ph : 020 26709170 /66547500

Email : admissions@iimspune.edu.in

Website : www.iimspune.edu.in

IFIM Business School

*#18P & #9P, KIADB Industrial Estate
Electronics City
Bangalore - 560 100*

Ph : 080-41432888, 41432800

Email : director@ifimbschool.com

Website : www.ifimbschool.com

IILM College of Management Studies

*17 & 18 Knowledge Park II
Greater Noida - 201 306*

Ph : 0120-3374360

Email : admissions@iilmcms.ac.in

Website : www.iilmcms.ac.in

IILM Graduate School of Management

*16 Knowledge Park II
Greater Noida - 201 306*

Ph : 0120-3374360

Email : admissions@iilmgsm.ac.in

Website : www.iilmgsm.ac.in

IILM University

*Plot 69, Golf Course Road
Sector 53, Gurugram
Haryana 122 003*

Ph : 0124-2775655, 2775656

Email : admissions@iilmuniversity.ac.in

Website : www.iilm.edu/iilmu

IIMT School of Management (ISM)

*Garhi Murli (Garhi Bazidpur)
Sohna Road
Gurgaon - 122 102*

Ph : 0124-1800 103 8388

Email : admissions@ism.edu.in

Website : www.ism.edu.in

Indian Institute of Finance

45 A
Knowledge Park - III
Greater Noida - 201308
Ph : 0120-6471004, 9999321585
Email : aa@iif.edu
Website : www.iif.edu

Indian Institute of Forest Management

Post Box No.357
Nehru Nagar
Bhopal- 462003
Ph : 0755-2763466
Email : pgdfmadmission@iifm.ac.in
Website : www.iifm.ac.in

Indian Institute of cost and management studies & research (INDSEARCH)

85/1 Law College Road
Pune - 411004
Ph : 020-25431972, 25441524
Email : search@indsearch.org
Website : www.indsearch.org

Indus Business Academy (IBA, Bangalore)

Survey No. 164, IBA Campus, Lakshmiपुरa
Thataguni Post, Kanakapura Main Road
Bangalore - 560 062
Ph : 080-26083703, 9342410271
Email : admissions@iba.ac.in
Website : www.iba.ac.in

Indus World School of Business

15-A Knowledge Park II
Greater Noida
NCR - 201 310
Ph : 0120-3969600
Email : admissions@iwsb.in
Website : www.iwsb.in

IFMR University

5655, Central Express Way,
Sector - 24, Sri City,
Chengambakkam Village, Chittoor
Andhra Pradesh - 517541
Ph : 9940079807, 9791668333;
Email : suresh.venkatraman@ifmr.ac.in
Website : www.ifmr.ac.in

Institute for Technology and Management

Institutional Area, Plot no. 25 & 26
Opp.Hiranandani Towers
Sector 4, Kharghar (East)
Navi Mumbai - 410 210
Ph : 022-61294024, 9867191408
Email : jayshelar@itm.edu
Website : www.itm.edu

Institute of Business Studies and Research

IBSAR Campus,
Thapar Complex, Plot No. 51,
Sector 15, CBD Belapur
Navi Mumbai - 400 614
Ph : 022-27560531 / 32 / 33
Email : info@ibsar.ac.in
Website : www.ibsar.ac.in

Institute of Health Management Research

1, Prabhu Dayal Marg
Sanganer Airport
Jaipur - 302 011
Ph : 0141-3924700
Email : admissionsjpr@iihmr.org
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Institute of Management & Information Science (IMIS)

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United World School of Business

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Website : www.woxsen.edu.in

SECTION D - Candidate through GMAT

Candidates may choose to apply through GMAT score obtained during December 01, 2016 and December 31, 2018 for following XLRI programmes.

* Indian candidates can only apply for General Management Programme through GMAT score.

* NRI and Foreign candidates in addition to the above programmes may also apply for Business Management and Human Resource Management programmes using GMAT score.

Steps to Register for XLRI programmes

1 Visit xatonline.in and click on “Register for XAT 2019” enter Name, Date of Birth, Contact details and Email-id. A system generated XAT ID and Password will be communicated to you through Email/ SMS. Candidate should note down the XAT ID and Password for future communication.

2 In case the candidate is unable to complete the application form in one go, he/ she can save the data already entered by choosing “SAVE AND NEXT” tab. Visually Impaired candidates should fill the application form carefully and verify the same before the final submission.

3 Candidates are advised to fill the form carefully and verify the details before the final submission. No changes will be entertained after clicking the FINAL SUBMIT BUTTON.

4 Name of the candidate or his/ her Father’s name/ Mother’s name etc. should be spelt correctly in the application as it appears in the Certificates/ Mark sheets/ Identity proof. Any change/ alteration found may disqualify the candidature.

5 Candidates can proceed to Scan and upload Photo & Signature as per the specifications given in the Guidelines.

6 Candidates can proceed to fill other details of the Application Form.

7 Select XLRI programme through GMAT.

8 Click on the Preview Tab to preview and verify the entire application form before FINAL SUBMIT.

9 Modify details, if required, and click on ‘FINAL SUBMIT’ ONLY after verifying and ensuring that the photograph, signature uploaded and other details filled by you are correct.

10 Click on ‘Payment’ Tab and proceed for payment.

11 Click on ‘Submit’ button

SECTION E - XAT Model Questions

This model only indicates general pattern of questions that may be asked in XAT 2019. These are only indicative in nature and the questions in the Test may or may not be on the same lines. The test may have multiple sections, to evaluate candidate's quantitative, qualitative, verbal, data interpretive and decision making abilities. Wrong questions may carry negative marks.

Analyse the following passage and provide appropriate answers for the questions 1 through 4 that follow.

An example of scientist who could measure without instruments is Enrico Fermi (1901-1954), a physicist who won the Nobel Prize in physics in 1938. He had a well-developed knack for intuitive, even casual-sounding measurements. One renowned example of his measurement skills was demonstrated at the first detonation of the atom bomb, the Trinity Test site, on July 16, 1945, where he was one of the atomic scientists observing the blast from base camp. While final adjustments were being made to instruments used to measure the yield of the blast, Fermi was making confetti out of a page of notebook paper. As the wind from the initial blast wave began to blow through the camp, he slowly dribbled the confetti into the air, observing how far back it was scattered by the blast (taking the farthest scattered pieces as being the peak of the pressure wave). Fermi concluded that the yield must be greater than 10 Kilotons. This would have been news, since other initial observers of the blast did not know that lower limit. After much analysis of the instrument readings, the final yield estimate was determined to be 18.6 Kilotons. Like Eratosthenes, Fermi was aware of a rule relating one simple observation-the scattering of confetti in the wind – to a quantity he wanted measure.

The value of quick estimates was something Fermi was familiar with throughout his career. He was famous for teaching his students skills at approximation of fanciful-sounding quantities that, at first glance, they might presume they knew nothing about. The best-known example of such a “Fermi question” was Fermi asking his students to estimate the number of piano tuners in Chicago, when no one knows the answer. His students-science and engineering majors-would begin by saying that they could not possibly know anything about such a quantity. Of course, some solutions would be to simply do a count of every piano tuner perhaps by looking up advertisements, checking with a licensing agency of some sort, and so on. But Fermi was trying to teach his students how to solve problems where the ability to confirm the results would not be so easy. He wanted them to figure out that they knew something about the quantity in question.

1. *Suppose you apply the same logic as Fermi applied to confetti, which of the following statements would be the most appropriate?*
 - (a) You can calculate the minimum pressure inside the cooker by calculating the maximum distance travelled by any of its parts after it explodes.
 - (b) You can calculate the average potency of a fire cracker by calculating the distance covered by one its bigger fragments.
 - (c) You can easily find out the average potency of an earthquake by measuring the length of a crack it makes on the surface of the earth.
 - (d) You can calculate the exact volume of water stored in a tank by measuring the distance covered by the stream of water coming out of the tap fixed on the lower corner of the tank.
 - (e) All of the above conclusions can be drawn.
2. *Quick estimate, as per Fermi, is most useful in:*
 - (a) In finding an approximate that is more useful than existing values.
 - (b) In finding out the exact minimum value of an estimate
 - (c) In finding out the exact maximum value of an estimate
 - (d) In finding out the range of values of an estimate
 - (e) In finding out the average value of an estimate
3. *Given below are some statements that attempt to capture the central idea of the passage:*
 - (a) It is useful to estimate; even when the exact answer is known.
 - (b) It is possible to estimate any physical quantity.
 - (c) It is possible to estimate the number of units of a newly launched car that can be sold in a city.
 - (d) Fermi was a genius.

Which of the following statement(s) best captures the central idea?

- (a) 1,2 and 4
- (b) 2,3 and 4
- (c) 2 and 3
- (d) 2 only
- (e) 1,2 and 3

4. Read the statements given below:

- (a) Atomic bomb detonation was a result of Fermi's Nobel Prize contribution
- (b) Fermi's students respected him as a scientist
- (c) Yield of atomic bomb can only be measured in Kilotons

Which of the following statement(s) can be inferred from the passage?

- (a) 1,2
- (b) 2,3
- (c) 1,3
- (d) 2 only
- (e) None of the three statements is correct

Analyse the following passage and answer the questions 5-6

The new experimentalists have shown how experimental results can be substantiated and experimental effects produced by an array of strategies involving practical interventions, cross-checking and error control, and elimination in a way that can be, and typically is, independent of high-level theory. As a consequence of this, they are able to give an account of progress in science that construes it as the accumulation of experimental knowledge. Adopting the idea that the best theories are those that survive the severest tests, and understanding a severe experimental test of a claim as one that the claim is likely to fail if it is false, the new experimentalists can show how experiment can bear on the comparison of radically different theories, and also how experiment can serve to trigger scientific revolutions.

5. The main contribution of the new experimentalists has been to

- (a) show the advantages of having experimentalists in development of theories.
- (b) distinguish between experimentally valid theories and speculative theories.
- (c) illustrate the advantages and disadvantages of using sound experimental methods.
- (d) claim how experimental knowledge is always better than speculative theories.
- (e) illustrate how scientific knowledge is accumulation of

valid experimental results.

6. Which one of the following would be a direct outcome of the ideas in the passage?

- (a) All those who saw apple falling after Issac Newton are engaging in severe test of the theory of gravity.
- (b) Religious explanations of formation of universe should be included in scientific knowledge.
- (c) The theory that Earth is the center of the universe would be a part of scientific knowledge because it has not been subjected to severe tests.
- (d) Roentgen's discovery of X-Rays was serendipitous and hence has a claim to being included in experimental scientific knowledge.
- (e) The structure of Benzene molecule is speculative but should still be included in scientific knowledge because this is no alternative explanation.

7. A candidate in the medical viva voce exam faced a tinge of intellectual _____ when asked to spell the _____ gland. The fact that he carried notes on his person would definitely be termed as _____ by faculty, but may be termed as _____ by more generous sections of students.

- (a) ambivalence, prostrate, amoral, immoral
- (b) ambiguity, prostrate, amoral, immoral
- (c) ambivalence, prostrate, immoral, amoral
- (d) ambivalence, prostate, immoral, amoral
- (e) ambiguity, prostrate, immoral, amoral

8. If a person makes the statement: "I never speak the truth."

The person can be said to be _____

- (a) speaking the truth
- (b) lying
- (c) lying as well as speaking the truth
- (d) making a logically contradictory statement
- (e) partially speaking the truth and partially lying

9. Gourmet is to gourmand as

- (a) aquatic is to aqueduct
- (b) foliage is to fodder

- (c) ecclesiastic is to earthy
- (d) election is to elector
- (e) epitaph is to epilogue

Read the following caselet and choose the best alternative (Questions 10 – 13):

The BIG and Colourful Company

You are running “BIG and Colourful (BnC)” company that sells books to customers through three retail formats:

- (a) You can buy books from bookstores,
- (b) You can buy books from supermarket,
- (c) You can order books over the Internet (Online).

Your manager has an interesting way of classifying expenses: some of the expenses are classified in terms of size: Big, small and Medium; and others are classified in terms of the colours Red, Yellow, Green and Violet. The company has a history of categorizing overall costs into initial costs and additional costs. Additional costs are equal to the sum of Big, Small and Medium expenses. There are two types of margins, contribution (sales minus initial costs) and profit (contribution minus additional costs). Given below is the data about sales and costs of BnC:

Sales		60000
Initial Costs		39000
Contribution (Sales-Initial costs)		21000
Additional Costs		
Big	9300	
Small	3000	
Medium	3500	
		15800
Profit (Contribution – Additional Cost)		5200

Each of the Big, Small and Medium cost is categorized by the manager into Red, Yellow, Green and Violet costs. Breakdown of the additional costs under these headings is shown in the table below:

Expenses	Total	Red	Yellow	Green	Violet
Big	9300	5100	1200	1400	1600
Small	3000		400	2000	600
Medium	3500	400	1500	1400	200
Total	15800	5500	3100	4800	2400

Red, Yellow, Green and Violet costs are allocated to different retail formats. These costs are apportioned in the ratio of number of units consumed by each retail format. The number of units consumed by each retail format is given in the table below:

Retail Format	Red	Yellow	Green	Violet
Online	200	50	50	50
Supermarket	65	20	21	21
Book Store	10	30	9	9
Total	275	100	80	80

10. Read the following statements:

Statement I. Online store accounted for 50% of the sales at BnC and the ratio of supermarket sales and book store sales is 1:2.

Statement II. Initial Cost is allocated in the ratio of sales.

If you want to calculate the profit/ loss from the different retail formats, then

- (a) Statement I alone is sufficient to calculate the profit/ loss.
- (b) Statement II alone is sufficient to calculate the profit/ loss.
- (c) Both statements I and II are required to calculate the profit/ loss.
- (d) Either of the two statements is sufficient to calculate the profit/ loss.
- (e) Neither Statement I nor Statement II is sufficient to calculate the profit/ loss.

Based on your answer to the above question, answer question nos. 11 – 13

11. What is the profit/ loss from “online” sales?

- (a) 0
- (b) – 310
- (c) + 20

(d) + 450

(e) Cannot be determined from given information

12. Which retail format is least profit making for BnC?

(a) Online

(b) Supermarket

(c) Book Store

(d) All formats are loss making.

(e) All formats are profit making.

13. Which retail format gives the highest profit for BnC?

(a) Book Store

(b) Supermarket

(c) Online

(d) All are equally profitable.

(e) Cannot be determined from given information.

14. Read the sentences and choose the option that best arranges them in a logical order.

(a) Some of these are tangible while others are not.

(b) The micro factors look at brand building, product development, competition, pricing, decision making within organizations etc.

(c) Another way to classify these factors is to distinguish which of them are macro in nature and which of them are micro.

(d) The macro factors comprise government policies, state of the economy, changing demographics etc.

(e) The factors influencing forecasts include social, technological, economic, political, religious, ethnic, governmental, and natural factors.

(a) E-A-C-D-B

(b) E-C-B-D-A

(c) A-E-C-D-B

(d) D-B-A-C-E

(e) E-D-B-A-C

15. A salesman sells two kinds of trousers: cotton and woolen. A pair of cotton trousers is sold at 30% profit and a pair of woolen trousers is sold at 50% profit. The salesman has calculated that if he sells 100% more woolen trousers than cotton trousers, his overall profit will be 45%. However, he ends up selling 50% more cotton trousers than woolen trousers. What will be his overall profit?

(a) 37.5%

(b) 40%

(c) 41%

(d) 42.33%

(e) None of the above.

16. Rajesh walks to and fro to a shopping mall. He spends 30 minutes shopping. If he walks at speed of 10km an hour, he returns to home at 19:00 hours. If he walks at 15 km an hour, he returns to home at 18.30 hours. How fast must he walk in order to return home at 18.15 hours?

(a) 17 km/hour

(b) 17.5km/hour

(c) 18 km/hour

(d) 19 km/hour

(e) None of the above.

17. A shop sells two kinds of rolls – egg roll and mutton roll. Onion, tomato, carrot, chilli sauce and tomato sauce are the additional ingredients. You can have any combination of additional ingredients, or have standard rolls without any additional ingredients subject to the following constraints:

(a) You can have tomato sauce if you have an egg roll, but not if you have a mutton roll.

(b) If you have onion or tomato or both you can have chilli sauce, but not otherwise.

How many different rolls can be ordered according to these rules?

(a) 21

(b) 33

(c) 40

(d) 42

(e) None of the above.

18. Let a and b be the roots of the quadratic equation $x^2 + 3x - 1 = 0$. If $P_n = an + bn$ for $n \geq 0$, Then, for $n \geq 2$, $P_n =$

(a) $-3P_{n-1} + P_{n-2}$

(b) $3P_{n-1} - P_{n-2}$

(c) $-P_{n-1} + 3P_{n-2}$

(d) $P_{n-1} + 3P_{n-2}$

(e) None of the above

19. A rural child specialist has to determine the weight of five children of different ages. He knows from his past experience that each of the children would weigh less than 30 Kg and each of them would have different weights. Unfortunately, the scale available in the village can measure weight only over 30 Kg. The doctor decides to weigh the children in pairs. However his new assistant weighed the children without noting down the names. The weights were :35,36,37,39,40,41,42,45,46 and 47 Kg. The weight of the lightest child is:

- (a) 15 Kg (b) 16 Kg (c) 17 Kg
(d) 18 Kg (e) 20 Kg

20. An automobile company's annual sales of its small cars depend on the state of the economy as well as on whether the company uses some high profile individual as its brand ambassador in advertisements of its product. The state of the economy is "good", "okay" and "bad" with probabilities 0.3, 0.4 and 0.3 respectively. The company may choose a high profile individual as its brand ambassador in TV ads or may go for the TV ads without a high profile brand ambassador.

If the company fixes price at Rs. 3.5 lakh, the annual sales of its small cars for different states of the economy and for different kinds of TV ads are summarized in table 1. The figures in the first row are annual sales of the small cars when the company uses a high profile individual as its brand ambassador in its TV ads and the ones in the second row are that when the company does not use any brand ambassador in its TV ads, for different states of the economy.

	"Good"	"Okay"	"Bad"
With brand ambassador	100000	80000	50000
Without brand ambassador	80000	50000	30000

Without knowing what exactly will be the state of the economy in the coming one year, the company will either have to sign a TV ad contract with some high profile individual, who will be the company's brand ambassador for its small car for the next one year, or go for a TV ad without featuring any high profile individual. It incurs a cost of Rs. 3.45 lakh (excluding the payment to the brand ambassador) to put a car on the road.

When the company's profit is uncertain, the company makes decisions on basis of its expected profit. If the

company can earn a profit X_i with probability p_i (the probability depends on the state of economy), then the expected profit of the company is $\sum X_i P_i$

21. The maximum that the company can afford to pay its brand ambassador is

- (a) Rs. 10.0 crore (b) Rs. 10.6 crore
(c) Rs. 10.8 crore (d) Rs. 12.0 crore
(e) Rs. 16.4 crore

22. Mr Khan, a popular film actor, agreed to sign the contract to become the company's brand ambassador for Rs. 9 crore. The cost to the company of putting a car on the road also got escalated. The maximum escalation in cost of putting a car on the road, for which the company can afford to sign the contract with Mr. Khan is

- (a) Rs. 900 (b) Rs. 967 (c) Rs. 1250
(d) Rs. 1267 (e) Rs. 1333

23. Mr. Khan, a popular film actor, agreed to sign the contract to become the company's brand ambassador for Rs. 9 crore. The cost to the company of putting a car on the road also got escalated by Rs. 1000. If the company signs the contract with Mr. Khan, its profit will

- (a) increase by Rs. 40 lakh
(b) increase by Rs. 60 lakh
(c) decrease by Rs. 20 lakh
(d) decrease by Rs. 40 lakh
(e) decrease by Rs. 50 lakh

24. The scheduling officer for a local police department is trying to schedule additional patrol units in each of two neighbourhoods – southern and northern. She knows that on any given day, the probabilities of major crimes and minor crimes being committed in the northern neighbourhood were 0.418 and 0.612, respectively, and that the corresponding probabilities in the southern neighbourhood were 0.355 and 0.520. Assuming that all crime occur independent of each other and likewise that crime in the two neighbourhoods are independent of each other, what is the probability that no crime of either type is committed in either neighbourhood on any given day?

- (a) 0.069 (b) 0.225 (c) 0.690
 (d) 0.775 (e) None of the above

Answer Questions 25 and 26 from the data given below:

25. Arun has to go to the country of Ten to work on a series of tasks for which he must get a permit from the Government of Ten. Once the permit is issued, Arun can enter the country within ten days of the date of issuance of the permit. Once Arun enters Ten, he can stay for a maximum of ten days. Each of the tasks has a priority, and takes a certain number of days to complete. Arun cannot work on more than one task at a time. The following table gives the details of the priority and the number of days required for each task.

Task	Priority	Number of Days Required
T1	1	3
T2	2	5
T3	5	3
T4	3	4
T5	4	2

Arun's first priority is to complete as many tasks as possible, and then try to complete the higher priority tasks. His last priority is to go back as soon as possible. The tasks that Arun should try to complete are:

- (a) T1 and T2 (b) T1, T2 and T5
 (c) T1, T4 and T5 (d) T1, T2 and T4
 (e) T1, T3 and T4

26. However, Arun's manager has told him to do some background research on the tasks before leaving for Ten. At the same time, there is no guarantee that the Government of Ten will give the permit to Arun. Background research involves substantial costs, and therefore Arun has decided that he will not start his background research without getting the permit.

The following table gives the details of the priority, the number of days required for each task and the number of days required for background research on each task.

Arun's first priority is to complete as many tasks as possible, and then try to complete the higher priority tasks. His last priority is to go back as soon as possible within ten days.

The tasks that Arun should try to complete are:

- (a) T1, T2 and T3 (b) T1, T2 and T5
 (c) T1, T2 and T4 (d) T1, T3 and T4
 (e) T1, T4 and T5

General Awareness

Task	Priority	Number of Days Required	No. of Days Required for Background Research
T1	1	3	3
T2	2	5	5
T3	5	3	2
T4	3	4	2
T5	4	2	3

This section will not be used for determining cut off for interview and percentile but will be included for the final selection of XLRI admission. Other Associate Institute may also decide to use it at the time of interview and final selection.

1. Which of the followings are millennium development goals?
- (a) Poverty eradication, reducing child mortality, reducing trade barriers, combating AIDS
 (b) Poverty Reduction, environment sustainability, universal primary education, equal employment.
 (c) Reduce unemployment; promote diversity, combating malaria, improving maternal health
 (d) Globalization, reduction in poverty, combating AIDS, universal primary education
 (e) Poverty eradication, improving maternal health, universal primary education, combating AIDS

2. Which of the following was not the reason for recent slide of Indian rupee?

- (a) Huge trade deficit
- (b) Low growth and High Inflation
- (c) Low Capital Inflow
- (d) Burgeoning current account deficit
- (e) High unemployment rate

3. Given below are some well-known awards and their respective fields. Choose the correct combination:

- (a) Palme d'Or–Television; Pulitzer–Advertising; Grammy–Music; Booker–Literature
- (b) Pulitzer–Advertising; Grammy–Music; Cannes Lions–Advertising; Booker–Literature
- (c) Grammy–Music; Booker–Journalism; Emmy–Television; Palme d'Or–Movies
- (d) Cannes Lions–Movie, Grammy–Music, Pulitzer–Journalism, Emmy–Television
- (e) Palme d'Or–Movie; Pulitzer–Journalism; Cannes Lions–Advertising, Booker–Literature

4. Read the following statements carefully:

- (i) Excise duty is a tax on manufacture or production of goods and services
- (ii) Not all kinds of excise duty is collected by the Central Government in India
- (iii) Excise duty is an indirect tax

Which of the statements given above are correct?

- (a) Statements I and II
- (b) Statements II and III
- (c) Statement I and III
- (d) All of the above
- (e) None of the above



IMPORTANT DATES

- 1** XAT & XLRI Registration : August 20 - November 30, 2018 (without late fee) & Dec 01 – Dec07 (with late fee)
- 2** XAT 2019 Admit card : Download between December 20 and January 3, 2019
- 3** XAT 2019 : Sunday, January 06, 2019
- 4** XAT Result : January 31, 2019
- 5** XAT Score Card : Download between January 31 and March 31, 2019

§ Should it be deemed necessary in the interest of the Institute and/ or of the profession, the Institute reserves the right to make any modifications in the items contained in this bulletin as and when required without prior notice.

§ All matters of dispute in this regard will be subject to the legal jurisdiction of Jamshedpur only.



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